

**PRESS RELEASE**

**BJ SHANNON JOINS BERLINER CORCORAN & ROWE LLP TO LAUNCH CUSTOMS  
AND IMPORT REGULATORY PRACTICE**

Berliner Corcoran & Rowe LLP (“BCR”) is pleased to announce that BJ Shannon has joined the firm’s Washington, DC office as a partner, where she will lead the firm’s newly established Customs and Import Regulatory practice.

Ms. Shannon brings two decades of experience advising companies on complex U.S. Customs and import compliance matters. Her arrival expands BCR’s international trade platform and complements the firm’s globally recognized practices in economic sanctions, export controls, and CFIUS, allowing the firm to provide end-to-end trade compliance counsel.

Ms. Shannon provides strategic and practical guidance to importers of apparel, agricultural goods, chemicals, electronics, machinery, and other products. She represents clients in U.S. Customs audits, investigations, and other enforcement actions, and she advises on navigating today’s unprecedented and rapidly evolving tariff landscape. Her practice also includes proactive counseling on free trade agreements, tariff classification, valuation, country of origin, forced labor and ethical sourcing, supply chain tracing, compliance policies, and duty mitigation strategies.

Prior to joining BCR, Ms. Shannon practiced at an AmLaw 100 firm in Washington, DC. She has also served as in-house counsel at a major aerospace and defense company, supporting the global customs function and giving her a deep understanding of the operational realities faced by multinational importers.

Ms. Shannon earned her J.D., *Order of the Coif*, from the University of Virginia School of Law, and her B.A., *summa cum laude*, in Economics and German from Tulane University. She is a Fulbright Scholar (Mainz, Germany), a member of the District of Columbia and Georgia Bars, admitted to practice before the U.S. Court of International Trade and the U.S. Court of Appeals for the Federal Circuit Court of Appeals, and a licensed customs broker.

Berliner Corcoran & Rowe LLP is a boutique law firm focused on international law; trade, export controls and sanctions; white collar criminal defense and complex federal litigation; and national security law. With offices in Washington, DC, and San Francisco, the firm represents an international client base ranging from foreign governments and multinational corporations to emerging companies, nonprofits, and individuals.

Contact BJ Shannon at: [bjshannon@bcrlaw.com](mailto:bjshannon@bcrlaw.com)